

(i) Printed Pages : 7

Roll No.

(ii) Questions : 8

Sub. Code :

0	8	0	1
---	---	---	---

Exam. Code :

1	1	2
---	---	---

B.Com. Ist Year

1043

ENGLISH

Paper : I : English and Business Communication Skills

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- Attempt all questions.

I. Attempt any **three** of the following questions. Answer of each question should not exceed 100-120 words : $3 \times 4 = 12$

(i) How does Shiva relate poverty and farmers suicides to the inhuman profit motive of corporations ?

(ii) What are the sufferings of the African Americans listed by Martin Luther King in 'I have a Dream' ?

(iii) What is the importance of collective public action in India ?
(Tune in to the voice of the Deprived)

(iv) What advice does the old woman impart regarding behaviour towards men in the chapter 'Girl' ?

(i) Printed Pages : 7

Roll No.

(ii) Questions : 8

Sub. Code :

0	8	0	1
---	---	---	---

Exam. Code :

1	1	2
---	---	---

B.Com. Ist Year

1043

ENGLISH

Paper : I : English and Business Communication Skills

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- Attempt all questions.

I. Attempt any **three** of the following questions. Answer of each question should not exceed 100-120 words : $3 \times 4 = 12$

(i) How does Shiva relate poverty and farmers suicides to the inhuman profit motive of corporations ?

(ii) What are the sufferings of the African Americans listed by Martin Luther King in 'I have a Dream' ?

(iii) What is the importance of collective public action in India ?
(Tune in to the voice of the Deprived)

(iv) What advice does the old woman impart regarding behaviour towards men in the chapter 'Girl' ?

- (v) Why does Amartya Sen say that the plight of women is quite different in Asia and North Africa compared to Europe and North America ?

II. Attempt the following in about 300-350 words : 10

What are the duties expected of a wife that clearly show gender discrimination ? How do the duties belittle her freedom and individuality ?

OR

Write in detail about the trials and tribulations the African-Americans had to face according to Richard Wright in Twelve Million Black voices.

III. Read the following passage carefully and answer the questions given at the end : 10+2=12

We live in an age of great hurry and great speed. Men have lost their inward resources. They merely reflect, like a set of mirrors, opinions which they get from the outside. When they get a little leisure, they turn to material diversions from outside rather than to inward resources. In other words, this internal vacuum is responsible for mental and nervous troubles. The cure for this is not so much treatment by medicine and surgery but a

recovery of faith in the ultimate goodness, truth and the decency of things. If we are able to recover that faith, if we are able to live in this world with our consciousness centred in the ultimacy of the spirit, many of the problems to which we are subject today may be overcome. Our people were regarded as aspiring after metaphysical insight and religious bliss, but we seem to forget that it never occurred to them to equate eternal life with either the surrender of the mind or the sacrifice of the body. When the upanishad writer was asked to define what is meant by spiritual life or life eternal, he gave the answer that it consists of the play of the vital organism, the satisfaction of the mind, the abundance of tranquility of the spirit. Body, mind and spirit must be integrated and they must lead to a harmonious developed life. If we get that, we have life eternal.

Questions :

- (i) What are the consequences of man's losing his inward resources ?
- (ii) What cure does the author suggest ?
- (iii) How can we overcome many of our problems ?
- (iv) What, according to the author, is life eternal ?

- (v) Give the meanings of 'vital organism' and 'metaphysical insight.'

IV. Match the words in the following column : 6

stratagem	anxiety
rambling	clear cut in one's remarks
incisive	sharp and unpleasant sound
trepidation	wandering
jangling	grief, sufferings
tribulation	a trick or plan to deceive someone

- V. (a) Write a report of a sub-committee of the Directors appointed to inquire into the financial deterioration of the company and recommendation for improvement.

OR

Draft a report by a management consultant on controlling the raw material cost. 8

- (b) Draft a notice regarding Annual Convocation of a college.

OR

Draft a memo to an employee about how to conduct herself while answering the telephone. 4

VI. Write a letter to the Manager of S.B.I. Bank, enquiring why your application for loan to construct your house has been rejected.

OR

Write a letter to the Programme Director Doordarshan suggesting some additional programmes that you would like the channel to show. 8

VII. Make a precis of the following passage and suggest a suitable title: 10

Silence is unnatural to man. He begins life with a cry and ends it in stillness. In the interval he does all he can to make a noise in the world, and these are few things of which he stands in more fear than the absence of noise. Even his conversation is in great measure a desperate attempt to prevent a dreadful silence. If he is introduced to a fellow-mortal, and a number of pauses occur in the conversation, he regards himself as a failure, a worthless person, and full of envy of the emptiest headed chatter

box. He knows that 99 percent of human conversation means no more than the buzzing of a fly, but he longs to join in the buzz, and to prove that he is a man and not a network figure. The object to conversation is not, for the most part, to communicate ideas : it is to keep up the buzzing sound. These are, it must be admitted different qualities to buzz : there is the even buzz that is as *exasperating* as the continuous ping of a mosquito. But at the dinner party one would rather be a mosquito than a *mute*. Most buzzing fortunately is agreeable to the ear, and some of it is agreeable even to the mind. He would be a foolish man, however, who waited till he had a wise thought to take part in the buzzing with his neighbours. Those who despise the weather as a conversational opening seem to me to be ignorant of the reason why human beings wish to talk. Very few human beings join in a conversation in the hope of learning anything new. Some of them are content if they are merely allowed to go on making a noise in other people's ears, though they have nothing to tell them except that they have seen two or three new plays or that they had bad food in a Swiss hotel. At the end of an evening during which they have said nothing at immense length they justly *plume* themselves on their success as conversationalists.

VIII. (a) Write short notes 100-120 words each on any **two** of the following: 2×3=6

- (i) Factors Affecting Listening
 - (ii) Non-Verbal Language
 - (iii) Preparation for Group Discussion
 - (iv) Guidelines for preparing power-point presentations.
- (b) Write down the format of a telegram or a fax message.

4

(i) Printed Pages : 3

914113
Roll No.

(ii) Questions : 9

Sub. Code :

0	8	0	3
---	---	---	---

Exam. Code :

1	1	2
---	---	---

B.Com. 1st Year

1043

**HISTORY AND CULTURE OF PUNJAB
FROM 1200 TO 1849 A.D.**

Paper : II

Time Allowed : Three Hours]

[Maximum Marks : 45

Note :- (i) Attempt **five** questions in all.

(ii) Question No. **I** is Compulsory.

(iii) All questions carry equal marks.

(iv) Attempt **one** question from each Unit.

(v) For private candidates who have not been assessed earlier for internal assessment their theory paper marks will be proportionately increased to maximum marks of the paper in lieu of internal assessment.

I. Answer any **nine of the following in about 25-30 words each :**

(i) Who was Chingez Khan ?

(ii) Who was Daulat Khan Lodhi ?

(iii) Why was Punjab important to the Mughals ?

(iv) Name four important reformers of Bhakti Movement.

- (v) What was Sufism ?
 - (vi) What were Udasis ?
 - (vii) Who was Baba Buddha ji ?
 - (viii) What do you mean by 'Miri' and 'Piri' ?
 - (ix) When and where was Banda Bahadur executed ?
 - (x) When was the Treaty of Amritsar signed ?
 - (xi) Why is Ranjit Singh called Sher-i-Punjab ?
 - (xii) Who was Mir Mannu ?
 - (xiii) Name any three European Generals of Ranjit Singh.
 - (xiv) Name any two buildings constructed in Punjab during Mughal period.
 - (xv) Write the names of some learned women of Mughal Period.
- 9×1=9

UNIT-I

- II. Describe the social, cultural and religious condition of Punjab during the Mughal rule. 9
- III. What do you know about Sufism ? What were the salient features of Sufism ? 9

UNIT-II

- IV. Describe the life and teachings of Guru Nanak. 9

- V. Discuss the causes and effects of the martyrdom of Guru Arjan Dev ji ? 9

UNIT-III

- VI. What were the causes leading to the creation of the Khalsa and its significance ? 9
- VII. Describe briefly the achievements of Banda Bahadur. 9

UNIT-IV

- VIII. Describe the salient developments in language, literature and education in the Punjab during the Turko-Afghan and the Mughal rule in the Punjab. 9
- IX. Narrate briefly the folk-tale of Heer and Ranjha. 9

9/4/13

(i) Printed Pages : 2 Roll No.

(ii) Questions : 7 Sub. Code : 0 8 0 2

Exam. Code : 1 1 2

B.Com. 1st Year

1043

PUNJABI

Paper : II

Time Allowed : Three Hours]

[Maximum Marks : 45

ਨੋਟ: (i) ਲਿਖਾਈ ਸਾਫ਼ ਤੇ ਸਪੱਸ਼ਟ ਹੋਵੇ।

(ii) ਸਵਾਲ ਨੰਬਰ V ਅਤੇ VII ਨੂੰ ਇਕੋ ਥਾਂ ਉਪਰ ਹੱਲ ਕਰੋ।

I. 'ਲੋਕ ਵਿਸ਼ਵਾਸ' ਕਾਂਡ ਵਿਚ ਕਿਹੜੇ-ਕਿਹੜੇ ਲੋਕ ਵਿਸ਼ਵਾਸ ਜਨ-ਸਧਾਰਨ ਦੀ ਜੀਵਨ ਸ਼ੈਲੀ ਨਾਲ ਜੁੜੇ ਹੋਏ ਹਨ ?

ਜਾਂ

'ਨਿੱਕੇ ਬੱਚਿਆਂ ਦੀਆਂ ਖੇਡਾਂ', ਨਿਬੰਧ ਵਿਚ ਕਿਸ ਤਰ੍ਹਾਂ ਦੀਆਂ ਖੇਡਾਂ ਨਿੱਕੇ-ਬੱਚੇ ਖੇਡਦੇ ਸਨ ? 8

II. 'ਦਾਣਿਆਂ ਦੀ ਭੱਠੀ' ਦਾ ਪੇਂਡੂ ਸਭਿਆਚਾਰ ਵਿਚ ਕਿਸ ਤਰ੍ਹਾਂ ਦਾ ਹਿੱਸਾ ਰਿਹਾ ਹੈ ?

ਜਾਂ

'ਨਾਨਕੀ ਲੋਕ ਕਲਾ', ਦੇ ਕਿਹੜੇ ਨਮੂਨੇ ਲੇਖਕ ਨੇ ਦੱਸੇ ਹਨ ? ਵਿਸਥਾਰ ਵਿਚ ਵਰਣਨ ਕਰੋ। 7

III. ਹੇਠ ਲਿਖੇ ਵਿਸ਼ਿਆਂ ਵਿਚੋਂ ਕਿਸੇ ਇਕ ਉੱਪਰ ਨਿਬੰਧ ਲਿਖੋ।

(ੳ) 'ਫੈਸ਼ਨ ਸੋਅਜ਼' ਜ਼ਰੂਰਤ ਜਾਂ ਫਜੂਲ-ਖਰਚੀ

(ਅ) ਔਰਤ ਦਾ ਇਸ਼ਤਿਹਾਰਾਂ (ਐਡਵਰਟਾਇਜ਼ਮੈਂਟ) ਵਿਚ ਵਸਤੂ ਵਜੋਂ ਪੇਸ਼ ਹੋਣਾ

(ੲ) ਨਵੇਂ ਮੇਲੇ (ਬਦਲਦਾ ਸਰੂਪ)

ਪੁੱਸਤਕਾਂ, ਅਸਲੀ-ਜੀਵਨ ਸਾਥੀ

10

0802/BXY-46161

[Turn over

- IV. ਭੇਜੀਆਂ ਹੋਈਆਂ ਪੁੱਸਤਕਾਂ ਦੀ ਖਰਾਬ - ਪੈਕਿੰਗ ਸੰਬੰਧੀ ਪ੍ਰਕਾਸ਼ਕ ਨੂੰ ਇਕ ਸ਼ਿਕਾਇਤ ਪੱਤਰ ਲਿਖੋ।

ਜਾਂ

ਬੁਕਿੰਗ ਕੈਂਸਲ ਕਰਵਾਉਣ ਲਈ ਹੋਟਲ ਦੇ ਮੈਨੇਜਰ ਨੂੰ ਟੈਲੀਗ੍ਰਾਮ ਭੇਜਕੇ ਸੂਚਿਤ ਕਰੋ।

5

- V. ਹੇਠਾਂ ਦਿੱਤੇ ਸ਼ਬਦਾਂ ਨੂੰ ਸ਼ੁੱਧ ਕਰਕੇ ਲਿਖੋ :

(ੳ) ਤਉੜੀ, ਮਉਜ, ਪਿਉ, ਸ਼ਗਰਾਂਦ

(ਅ) ਵਿਸ਼ਰਾਮ ਚਿੰਨ੍ਹ ਲਾਓ:

ਆਤਮ ਵਿਸ਼ਵਾਸ ਦੀ ਘਾਟ ਕਾਰਨ ਸਾਡੇ ਬਹੁਤੇ ਕੰਮ ਅਧੂਰੇ ਰਹਿ ਜਾਂਦੇ ਹਨ ਅਸੀਂ ਸਿਫਾਰਸ਼ ਦੇ ਰੂਪ ਵਿਚ ਆਸਰਾ ਭਾਲਣ ਲਗਦੇ ਹਾਂ ਬੇਗਾਨਾ ਬਿਛ ਥੋੜੀ ਦੂਰ ਤਕ ਚਲਦਾ ਹੈ ਝੜਕੇ ਪੱਤਾ ਪੱਤਾ ਹੋ ਜਾਂਦਾ ਹੈ ਆਤਮਵਿਸ਼ਵਾਸ ਹੀ-ਜ਼ਿੰਦਗੀ ਦੀ ਅਸਲ ਕੁੰਜੀ ਹੈ ਅਧਿਆਪਕ ਨੇ ਬੱਚਿਆਂ ਨੂੰ ਸਮਝਾਇਆ।

(ੲ) ਕਿਸੇ ਦੋ ਮੁਹਾਵਰਿਆਂ ਦੇ ਅਰਥ ਦਸ ਕੇ ਵਾਕ ਬਣਾਓ:

ਗਿਲਾ ਕਰਨਾ, ਫੁੱਲ ਕਿਰਨੇ, ਪੱਤਰਾਂ ਵਾਚ ਜਾਣਾ, ਪੌਦਾ ਪਾਉਣਾ।

2+2+2=6

- VI. ਹੇਠ ਲਿਖੇ ਇਸ਼ਤਿਹਾਰ ਦਾ ਪੰਜਾਬੀ ਵਿਚ ਅਨੁਵਾਦ ਕਰੋ :

Learn Practical Accounts with in six weeks. Contact Institute of Computer Accountants S.C.O. 220, Phase 10, S.A.S. NAGAR, PUNJAB.

5

- VII. ਹੇਠ ਲਿਖੇ ਅੰਗਰੇਜ਼ੀ ਸ਼ਬਦਾਂ ਦੇ ਪੰਜਾਬੀ ਰੂਪ ਲਿਖੋ :

Audit, Bond, Cashbook, firm, Labour, Revenue, Shares, Overdue.

4

(i) Printed Pages : 2

12/4/13
Roll No.

(ii) Questions : 9

Sub. Code :

0	8	0	4
---	---	---	---

Exam. Code :

1	1	2
---	---	---

B.Com. 1st Year

1043

COMMERCIAL AND LABOUR LAWS

Paper : III

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- Attempt **four** short answer type questions from Section A.
Attempt **two** questions from Section B and **two** questions from
Section C.

SECTION-A

1. Write short answer questions from the following :

- (i) What is voidable contract ?
- (ii) When is a person said to be of unsound mind ?
- (iii) Can there be a premature termination of gratuitous bailment ?
- (iv) Define the term endorsement. What are the various classes of endorsement ?
- (v) Does the Factories Act apply to factories belonging to the central government ?
- (vi) Define the term "Unfair Labour Practices". 4×5=20

0804/BXY-46163

[Turn over

SECTION-B

2. Do you agree that all illegal contracts are void but all void contracts are not illegal ? Answer with suitable examples. 15
3. Explain fully the principles on which the court would award damages for a breach of contract. 15
4. Explain clearly the meaning of Bailment as provided in the Indian Contract Act. Explain the essentials of Contract of Bailment. When does a Contract of Bailment terminate ? 15
5. What is the jurisdiction of the various Forums/ Commissions for the purpose of the Consumer Protection Act, 1986 ? 15

SECTION-C

6. Explain provisions regarding cognizance of offences regarding bouncing of cheques. 15
7. What are the restrictions on the employment in factories of women and young persons and the Factories Act, 1948 ? 15
8. Examine the meaning of the terms "Lay-off and retrenchment." Discuss the circumstances when compensation is not payable to a workman who has been laid off. 15
9. Explain clearly the essentials which must co-exist for constituting a valid sale of goods. In what respect does a sale differ from an agreement to sell ? 15

17/4/13

(i) Printed Pages : 4

Roll No.

(ii) Questions : 14

Sub. Code : 0 8 0 5

Exam. Code : 1 1 2

B.Com. Ist Year

1043

FINANCIAL ACCOUNTING

Paper : IV

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- Attempt any **four** questions from Section A. Attempt any **two** questions from Section B and Section C each. Each question in Section A carries 5 marks whereas each question in Section B and C carries 15 marks.

SECTION-A

(Attempt any **four** questions. Each question carries 5 marks.)

1. Discuss the going concern concept and money measurement concept used in accounting.
2. Explain Garner vs. Murray rule used in dissolution of partnership firm.
3. Make a comparison of hire purchase method and installment method.
4. Prepare provision for bad debts account for two years with the help of following information :

Provision as on 1-1-2008	Rs. 1,500
Sundry debtors as on 31-12-2008	Rs. 60,000
Provision required as on 31-12-2008	5% on debtors
Sundry debtors as on 31-12-2009	Rs. 50,000
Bad debts written off during 2009	Rs. 500
Provision required as on 31-12-2009	5% on debtors.

0805/BXY-46164

1

[Turn over

5. A company purchased a plant for Rs. 80,000 on 1-1-2005. It further spent on its installation Rs. 1,000. It was brought in use from 1st May 2005. You are required to draw the plant account for the first four years when the rate of depreciation is 10% on straight line method. Books are closed on 31st December each year.
6. On 1-4-2006, a company bought 3 trucks on hire purchase system and paid three equal installments of Rs. 30,000 each on 31-3-2007, 2008 and 2009. The cash price of the trucks was Rs. 81,700. The vendor charged interest @ 5% p.a. Make a table showing interest to be charged with each installment.

SECTION-B

(Attempt any **two** questions. Each question carries 15 marks.)

7. Discuss the meaning, importance and limitations of financial accounting.
8. What is a joint venture ? Make its comparison with consignment system and explain accounting method with separate set of books in joint venture.
9. Jaipur Investments Ltd. hold 1,000, 15 percent debentures of Rs. 100 each in Udipur Industries Ltd. as on 1st April, 1980 at a cost of Rs. 1,05,000. Interest is payable on 30th June and 31st December each year. On 1st May, 1980, 500 debentures are purchased cum-interest at Rs. 53,500. On 1st November, 1980, 600 debentures are sold ex-interest at Rs. 57,300. On 30th November, 1980, 400 debentures are purchased ex-interest at Rs. 38,400. On 31st December, 1980, 400 debentures are sold cum-interest for Rs. 55,000.

Prepare Investment Account valuing holdings on 31st March, 1981, at cost (applying FIFO Method).

10. Sen submits to you the following trial balance. Prepare final accounts for the year ending December 31, 2008 and a balance sheet as on that date after giving effect to the undermentioned adjustments :

Dr.		Cr.	
	Rs.		Rs.
Drawings	3,250	Capital	15,000
Stock (1.1.2008)	17,445	Returns inwards	554
Carriage inwards	1,240	Deposit with Das Gupta	1,375
Rent	820	Carriage outwards	725
Returns outwards	840	Loan to Chatterjee	
Rent outstanding	130	@5% p.a.	1,000
Purchases	12,970	Interest on above	25
Debtors	4,000	Stock (31.12.2008)	18,792
Advertisement	954	Creditors	3,000
Bad debts	400	Provision for doubtful	
Patents and patterns	500	debts	1,200
Wages	754	Sales	27,914
Cash	62	Discount allowed	330
Goodwill	1,730		
	45,095		69,915

- (i) Manager is entitled to a commission of 10% of net profits after charging such commission.
- (ii) Increase bad debts by Rs. 600. Provision for doubtful debts is to be 10% and provision for discount on debtors at 5%.
- (iii) Stock valued at Rs. 1,500 destroyed by fire. Insurance Co., admitted claim for Rs. 950 only. Payment is yet to be received.
- (iv) Carry forward Rs. 200 of advertisement to next year.
- (v) Amount was loaned to Chatterjee on January 1, 2008.

SECTION-C

(Attempt any **two** questions. Each question carries 15 marks.)

11. What is the meaning of dissolution of firm ? Make its comparison with dissolution of partnership. Explain the accounting treatment for dissolution of firm.

12. What is consequential loss policy for insurance claim ? Explain the important terms used in this type of policy and the procedure to file a claim under this policy.
13. On January 1, 1984, a Brick Co. acquired a lease of 15 years from Mr. X on lease for getting earth. Terms of lease are :
- annual rate of royalty is 10 paise per 100 cubic feet of earth taken out.
 - minimum rent is Rs. 1,200 per annum.
 - on 1st January, 1984, company gave Rs. 15,000 to X for nazrana.
 - short workings can be recouped during first 4 years only.
 - annual royalty is paid on 31st December, each year.
- Brick making company extracted earth in the following manner :
- | Years | 1984 | 1985 | 1986 | 1987 |
|---------------------|-----------|-----------|----------|-----------|
| Earth in cubic feet | 10,00,000 | 15,00,000 | 9,00,000 | 14,00,000 |
- Open nazrana account, royalty account and shortworkings account in the books of Brick Co.

14. A manufacturer sells his products in containers charging them out @ Rs. 12 each. Customers are credited by Rs. 10 each on return. For accounting purposes at closing all stocks with customers and in factory are valued at Rs. 8 each except those representing new ones to be valued at purchase price. Following information is available for the year ending June 30, 2009 :

	No.
Opening stock with customers	1,200
Opening stock in hand	900
Closing stock with customers	1,000
Closing stock in hand	800
Purchases (at uniform rate) Rs. 5,040	?
Sent out	6,500
Returned by customers	6,000
Destroyed by fire	100
Sold as scrap for Rs. 300	60

Prepare containers stock and suspense account for the year ending June 30, 2009.

224/12
(i) Printed Pages : 2 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	0	6
---	---	---	---

Exam. Code :

1	1	2
---	---	---

B.Com. Ist Year

1043

BUSINESS ORGANIZATION AND MANAGEMENT

Paper : V

Time Allowed : Three Hours] [Maximum Marks : 80

- Note :-** (i) The question paper is divided into **three** Sections.
(ii) Attempt any **four** questions from Section A. Each question carries 5 marks.
(iii) Attempt any **two** questions each from Section B and Section C. Each question carries 15 marks.

SECTION-A

1. Discuss the relevance of profit objective in the present day economic environment.
2. Name five documents required at the time of shipping the goods.
3. Discuss the meaning and limitation of hedging.
4. Discuss the contingency approach of management thought.
5. What type of problems are faced while taking decisions ?
6. Precisely discuss modern control techniques. 4×5=20

0806/BXY-46165

[Turn over

SECTION-B

7. How will an entrepreneur tackle various problems faced at the time of setting up a new business ?
8. What do you mean by Co-operative organisations ? Give its salient feature. How it is different from joint stock company ?
9. Outline the various stages in import trade commencing with the placing of an order till the arrival of the shipment. What are the various documents employed in import trade ?
10. Critically examine the foreign trade policy of India since independence. 2×15=30

SECTION-C

11. "Scientific management is a clever device for the exploitation of labour." Do you agree ? Give reasons.
12. Define strategies. Describe its objective and types. What factors should be considered for its successful implementation ?
13. What is committee form of organisation ? Why is it needed ? Describe the advantages and weakness of this form.
14. What is meant by Communication ? Describe the various barrier to communication. What measures would you suggest to overcome them ? 2×15=30

26/11/13

(i) Printed Pages : 3

Roll No.

(ii) Questions : 9

Sub. Code :

0	8	0	7
---	---	---	---

Exam. Code :

1	1	2
---	---	---

B.Com. Ist Year

1043

BUSINESS MATHEMATICS AND STATISTICS

Paper : VI

Time Allowed : Three Hours]

[Maximum Marks : 80

SECTION-A

Note :- Attempt any four parts. Each part carries 5 marks.

1. (i) A sum of money amounts to Rs. 1,000 in 12 years at 4½ per cent interest p.a. compounded annually. Find the sum.
- (ii) Discuss the properties of the determinants.
- (iii) Discuss the various types of correlation.
- (iv) Find out Geometric mean for the following data :
X : 70, 105, 225, 9, 370, 45
- (v) Find out AB for the following :

$$A = \begin{bmatrix} 4 & 3 & 1 \\ 4 & 1 & 2 \\ 1 & 0 & 5 \end{bmatrix}_{3 \times 3}, B = \begin{bmatrix} 3 & 2 & 1 \\ 1 & 2 & 4 \\ 2 & 0 & 1 \end{bmatrix}_{3 \times 3}$$

- (vi) In a sample of 1000 workers the mean weight is 45 kgs with a standard deviation of 15 kgs. Assuming the distribution to be normal, find the no. of workers weighing between 40 and 60 kgs.

SECTION-B

Note :- Attempt any **two** questions. Each question carries 15 marks.

2. Find out median and mode for the following data :

Size (Below)	5	10	15	20	25	30	35
Frequency	1	3	13	17	27	36	38

3. From the prices of shares of X and Y which shares is more stable in value ?

X	55	54	52	53	56	58	52	50	51	49
Y	108	107	105	105	106	107	104	103	104	101

4. Explain the Simplex Method of solving Linear Programming Problem (LPP). Discuss the superiority of this method over the graphic method.

5. Fit a straightline trend to the following data. Also estimate production for 1999 :

Year	1990	1992	1993	1994	1995	1996	1997
Production	77	88	94	95	91	98	90

SECTION-C

Note :- Attempt any **two** questions. Each question carries 15 marks.

6. Calculate Karl Pearson's Coefficient of correlation for the following data :

X	24	29	19	14	30	19	27	30	20	28	11
Y	37	35	16	26	23	27	19	20	16	11	21

7. State and prove addition theorem of probability.

8. Find out two regression equations for the following data :

X	25	28	35	32	31	36	29	38	34	32
Y	40	46	49	41	36	32	31	30	33	39

9. Attempt all parts :

- (i) Problems in the construction of index numbers.
- (ii) Properties of Poisson Distribution.
- (iii) Mutually exclusive and equally likely events.

24/13
(i) Printed Pages : 2 Roll No.

(ii) Questions : 14 Sub. Code : 0 8 1 1

Exam. Code : 1 1 3

B.Com. 2nd Year

1043

COMPANY LAW AND AUDITING

Paper : I

Time Allowed : Three Hours] [Maximum Marks : 80

SECTION-A

Attempt any **four** questions, each carries 5 marks.

1. Statutory Auditor.
2. Internal Audit.
3. As Auditor of a public company how would you verify the secret payment aggregating Rs.100000 certified by the directors ?
4. Can ABC Co. Ltd. hold annual general meeting or extraordinary general meeting on a public holiday say 15 Aug., 2011 ?
5. Class Meetings.
6. Minimum Subscription. 4×5=20

SECTION-B

Attempt any **two** questions, each carries 15 marks.

7. What is Annual General Meeting ? Describe the statutory provisions relating to holding an Annual General Meeting.

0811/BXY-46167

[Turn over

8. "Memorandum of Association is a charter of the Company." Comment upon the statement and explain the clauses which are included in a Memorandum of Association of a Company.
9. What is Prospectus ? What are the remedies available to the person who has been induced to take shares in the company by misrepresentation in the prospectus ?
10. Can a company borrow beyond its powers ? What are the consequences of ultra-virus borrowings ? $2 \times 15 = 30$

SECTION-C

Attempt any **two** questions, each carries 15 marks.

11. "The main purpose of auditing is detection and preventions of errors and frauds." Comment.
12. What are the different kinds of audit ? Give the merits and demerits of each.
13. "An Auditor is a watch dog and not a blood hound" In the light of this statement discuss the duties and liabilities of a company auditor.
14. Define the term 'Auditor's Report'. How it differs from Auditor's certificate ? What are various elements of Auditor Report ? $2 \times 15 = 30$

6/4/13

(i) Printed Pages : 7 Roll No.

(ii) Questions : 14 Sub. Code : 0 8 1 2

Exam. Code : 1 1 3

B.Com. 2nd Year

1043

CORPORATE ACCOUNTING

Paper : II

Time Allowed : Three Hours] [Maximum Marks : 80

- Note :-** (i) Attempt any **four** questions from Section A. Each question carries 5 marks.
(ii) Attempt any **two** questions from Section B. Each question carries 15 marks.
(iii) Attempt any **two** questions from Section C. Each question carries 15 marks.

SECTION-A

- I. State the Statutory Provisions and accounting treatment of issue of shares at discount.
- II. What do you mean by amalgamation in the nature of merger ?
- III. Following balances appeared in the books of a company on 1st April, 2010 :
- | | |
|--|--------------|
| 12% Debentures | Rs. 8,00,000 |
| Debenture Sinking Fund | Rs. 6,00,000 |
| Debenture Sinking Fund Investment
(Represented by 10% Govt. Bonds
of Rs. 7,20,000) | Rs. 6,00,000 |

0812/BXY-46168

1

[Turn over

Annual Contribution to Sinking Fund was Rs. 1,28,000 made on 31st March every year. On 31st March, 2011 the company sold investments at 80% and Debentures were redeemed.

You are required to prepare :

- (i) Debenture Sinking Fund A/c
- (ii) Debenture Sinking Fund Investment A/c.

IV. A company issued for subscription 50,000 shares of Rs. 50 each. The entire issue was underwritten as follows :

X : 30,000 Shares (Firm Underwriting – 5,000 Shares)

Y : 15,000 Shares (Firm Underwriting – 2,000 Shares)

Z : 5,000 Shares (Firm Underwriting – 1,000 Shares)

Out of the total issue 45,000 shares including Firm Underwriting were subscribed. Following were the marked forms :

X – 16,000 shares; Y – 10,000 shares; Z – 4,000 shares. Calculate the total liability of each Underwriter.

V. From the following particulars, calculate the value of an Equity Share :

2,000 9% Preference Shares of Rs. 100 each Rs. 2,00,000

50,000 Equity Shares of Rs. 10 each,

Rs. 8 per share paid up Rs. 4,00,000

Expected Profits per year before tax Rs. 2,18,000

Rate of Tax 40%

Transfer to General Reserve every year 20% of profits

Normal Rate of earnings 15%

VI. Write a short note on Minority interest.

SECTION-B

VII. What is a Right Issue ? State the legal provisions regarding rights issue. What are its advantages ?

VIII. What do you mean by Redemption of Debentures ? Describe various methods of Redemption of Debentures.

IX. Ajanta Trading Company Ltd. has an authorised capital of Rs. 8,00,000 divided into :

- 10,000 6% Redeemable Preference Shares of Rs. 10 each;
- 20,000 7% Redeemable Preference Shares of Rs. 10 each; and
- 50,000 Equity Shares of Rs. 10 each.

On January 1, 2009, the whole of two classes of Preference Shares and 15,000 of Equity Shares stood in the books as fully paid. The Securities Premium A/c as on that date showed a balance of Rs. 20,000. The balance of Profit and Loss A/c was Rs. 32,000.

On July 1, 2009, it was decided to redeem the whole of 6% Preference Shares at a premium of Re. 1 per share and for this specific purpose the company issued for cash 8,000 Equity Shares of Rs. 10 each at a premium of Rs. 2 per share, payable in full on application. All the above shares were taken up. The cost of issue amounted to Rs. 3,000.

On October 1, 2009, the company issued to existing shareholders one bonus share of Rs. 10 fully paid for each five shares held. It is the intention of the directors that minimum reduction should be made in Revenue Reserve which stood at Rs. 1,25,000.

Pass the necessary journal entries to record the above transactions in the books of the company.

X. From the following particulars prepare Fix Revenue Account for the year ended 31st March, 2010 of Max Insurance Co. :

	(Rs. ,000)		(Rs. ,000)
Claims paid	4,80,000	Additional Reserve for	
Claims Outstanding on		Unexpired Risk	20,000
1 st April, 2009	40,000	Reinsurance Recoveries	
Claims intimated and		of claims	8,000
accepted but not paid		Sundry Expenses	
on 1 st April, 2010	70,000	regarding claims	5,000
Premium received	12,12,000	Loss on sale of Motor	
Reinsurance Premium		Car	5,000
paid	1,20,000	Bad Debts	3,000
Commission	2,00,000	Refund of Double	
Commission on		Taxatation	5,000
reinsurance-ceded	10,000	Interest and Dividends	6,000
Commission on		Income Tax deducted	
reinsurance accepted	5,000	thereon	1,000
Expenses on Management	3,17,000	Legal Expenses regarding	
Reserve for unexpired		claims	3,000
Risk on 1st April, 2009	4,00,000	Profit on sale of	
		Investments	2,000
		Rent of staff quarters	
		deducted from salaries	2,000
		Depreciation on furniture	6,000

Provide for additional reserve for Unexpired risk at 1% of net premium in addition to opening balance.

SECTION-C

- XI. Define Goodwill. Discuss the different methods of valuation of goodwill.
- XII. Define Purchase Consideration as per AS-14. State the accounting procedure in the books of transferor company in case of amalgamation.
- XIII. Following is the Balance Sheet of Z Ltd. as on 31st March, 2010 :

Liabilities	(Rs.)	Assets	(Rs.)
30,000 Equity Shares of Rs. 100 each	30,00,000	Goodwill	5,00,000
10,000 11% Preferences shares of Rs. 100 each	10,00,000	Fixed Assets	30,00,000
15% Debentures	10,00,000	Current Assets	10,90,000
Interest due on Debentures	3,00,000	Profit and Loss A/c	15,50,000
Sundry Creditors	8,40,000		
	61,40,000		61,40,000

Following Scheme of reconstruction has been passed and approved by the Court.

- (i) The Equity Shares are to be sub-divided into shares of Rs. 10 each, and each shareholder to surrender 70% of his holdings.

- (ii) Out of surrendered shares 50,000 shares shall be issued to Preference Shareholders in full settlement of their claims.
- (iii) Debentureholders' total claims shall be reduced to Rs. 7,00,000 and shall be satisfied by issue of 70,000 Equity Shares out of surrendered shares.
- (iv) Creditors claims are to be reduced by 50% and in consideration the creditors shall receive 20,000 equity shares out of the surrendered shares.
- (v) The remaining surrendered shares shall be cancelled.
- (vi) Goodwill and Profit and Loss A/c are to be written off completely and Fixed Assets are to be depreciated by Rs. 10,00,000.

You are required to pass journal entries and prepare revised Balance Sheet in the books of Z Ltd.

XIV. Vikas Ltd. went into voluntary liquidation as on 31st March, 2010.

The details regarding liquidation are as follows :

- (a) 3,000 9% Preference Shares of Rs. 100 each fully paid.
- (b) Class A 3,000 Equity Shares of Rs. 100 each Rs. 75 paid up.
- (c) Class B 2,400 Equity Shares of Rs. 100 each Rs. 60 paid up.
- (d) Class C 2,100 Equity Shares of Rs. 100 each Rs. 50 paid up.

Vikas Ltd. has borrowed a loan of Rs. 75,000 from Anand Bros. against the mortgage of Machinery which realised Rs. 1,20,750. In the books of the company salaries of 4 clerks for four months at a rate of Rs. 450 per month and salaries of four peons for 3 months at a rate of Rs. 225 per month are outstanding. In addition to this the company's books show the creditors worth Rs. 1,31,100. Other Assets realised Rs. 4,86,750.

Prepare Liquidator's Final Statement of Account.

10/4/19 3
(i) Printed Pages : 2 Roll No.

(ii) Questions : 14 Sub. Code : 0 8 1 3

Exam. Code : 1 1 3

B.Com. 2nd Year

1043

COST ACCOUNTING

Paper : III

Time Allowed : Three Hours] [Maximum Marks : 80

Note :- Attempt **four** questions from Section A (each question carries 5 marks) and **two** questions each from Section B and C (each question carries 15 marks)

SECTION-A

1. What do you mean by Target Cost ? How this technique helps to control the cost ?
2. Define value chain analysis.
3. How financial accounting differs from cost accounting ?
4. Write a detailed note on economic order quantity.
5. How Job costing differ from process costing ?
6. Write a detailed note on how to lay down the different standards for elements of cost. 5×4=20

0813/BXY-46169

[Turn over

SECTION-B

7. What do you mean by cost accounting ? Discuss in detail nature, scope and advantages of cost accounting. 15
8. Explain with the help of example how to calculate cost with the help of activity based costing. 15
9. Discuss in detail with the help of examples how to calculate overhead variance. 15
10. Write down on the following :
 - (a) Methods of Issuing material. 7.5
 - (b) How to prepare cost sheet ? 7.5

SECTION-C

11. Write a detailed note on process costing. 15
12. Discuss in detail with the help of examples various types of budgets. 15
13. Write a detailed note on methods of joint costing with the help of example. 15
14. Write down on the following :
 - (a) Managerial applications of marginal costing. 7.5
 - (b) How to accumulate cost with the help of Job costing ? 7.5

0813/BXY-46169

11000

15/4/13

(i) Printed Pages : 2 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	1	4
---	---	---	---

Exam. Code :

1	1	3
---	---	---

B.Com. 2nd Year

1043

BUSINESS ECONOMICS

Paper : IV

Time Allowed : Three Hours] [Maximum Marks : 80

Note :- (i) Attempt any **four** questions from Section A. Each question in Section A carries 5 marks.

(ii) Attempt any **two** questions each from Section B and C. Each question in these Sections carries 15 marks.

SECTION-A

1. Mention conditions under which law of demand may fail to apply. 5
2. What is the significance of negative slope of indifference curves and their being convex to origin ? 5
3. What are key determinants of price elasticity of demand ? 5
4. Why labour supply curve tends to bend backward ? 5
5. Distinguish between induced and autonomous investment. 5
6. Define multiplier. Formulate multiplier's linkage with MPC. 5

0814/BXY-46170

[Turn over

SECTION-B

7. Explain consumer equilibrium with the help of utility analysis. Point out its weaknesses. 15
8. State and explain law of variable proportions. Why does it apply ? 15
9. What does long run average cost curve depict ? Why is it 'U' shaped ? 15
10. Highlight characteristic features of monopolistic competition. Explain equilibrium of a firm in such market situation, in short run and long run. 15

SECTION-C

11. Discuss the modern theory for determination of rent. 15
12. How according to marginal productivity theory wages get determined ? What are its drawbacks ? 15
13. State and explain Keynesian theory of Income output and employment. 15
14. Explain Keynes' psychological law of consumption and bring out its significance. 15

18/4/13
(i) Printed Pages : 2

Roll No.

(ii) Questions : 14

Sub. Code :

0	8	1	5
---	---	---	---

Exam. Code :

1	1	3
---	---	---

B.Com. 2nd Year

1043

BANKING AND INSURANCE

Paper : V

Time Allowed : Three Hours]

[Maximum Marks : 80

- Note :-** (i) The question paper is divided into 3 Sections A, B and C.
(ii) Attempt any **four** questions from Section A. Each question carries 5 marks.
(iii) Attempt **two** questions each from Section B and Section C. Each question carries 15 marks.

SECTION-A

1. Write a note on Correspondent Banking.
2. Explain the Principle of Liquidity.
3. What are derivative deposits ?
4. Discuss the concept of Social Insurance.
5. What are Money back Policies of Life Insurance ?
6. Explain NEFT (National Electronic Fund Transfer).

0815/BXY-46171

[Turn over

SECTION-B

7. What are the factors to be considered in evolving a strategy for mobilisation of deposits ? Discuss the various types of schemes which can be floated to attract more deposits.
8. Explain the rights and obligations of Commercial Banks.
9. What are the salient features of latest monetary policy of Reserve Bank of India ?
10. What is Asset-Liability Management ? Explain the objectives and scope of Asset-Liability Management.

SECTION-C

11. Explain the role and importance of Insurance for a country like India. What are the uses of insurance to the business community ?
12. Explain the origin and growth of Non Life Insurance in India.
13. What are the salient features of IRDA Act 1999 ?
14. Why insurance sector is opened for Private Players ? Discuss the steps taken by Government in this regard.

23/4/13

(i) Printed Pages : 4 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	1	6
---	---	---	---

Exam. Code :

1	1	3
---	---	---

B.Com. 2nd Year

1043

INDIRECT TAX LAWS

Paper : VI

Time Allowed : Three Hours] [Maximum Marks : 80

- Note :- (i) Attempt any **four** questions from Section A carrying 5 marks each.
- (ii) Attempt **two** questions each from Section B and Section C. All questions in Sections B and C carry 15 marks each.

SECTION-A

- I. Define Self Removal procedure under Central Excise Act. 5
- II. Define Declared Goods under CST Act. 5
- III. Define Countervailing Duty u/s 3(1) of Custom Act. 5
- IV. A dealer imported goods worth 50,000 dollars. However the following expenses are excluded :
- (i) Buying Commission paid to an agent of Indian dealer 300 dollars.
- (ii) Packing charges-containers 400 dollars, other packing materials 200 dollars, labour charges 300 dollars.

0816/BXY-46172

1

[Turn over

(iii) Transportation charges to Indian Port \$ 100.

(iv) Transit Insurance Premium \$ 200.

(v) Share to supplier from sales \$ 100.

(vi) Royalty paid \$ 150.

Exchange Rate 1 \$ = ₹ 44.75. Compute Assessable value. 5

V. The Gross Turnover of a registered dealer is ₹ 20,00,000. From the following information, compute his taxable turnover and CST payable under CST Act.

	₹
(i) Sales price of exempted goods	5,00,000
(ii) Export from India	3,00,000
(iii) Inter-State Sale	4,00,000
(iv) Goods returned under Inter-State trade	50,000
(v) Inter-State sale and rate of tax :	
₹ 4,00,000 @ 10%	
₹ 3,50,000 @ 4%	

5

VI. An Excisable product is covered under the provisions of the Legal Metrology Act 2009 and falls in the category of 'Specified goods' subject to excise duty on the basis of retail sale price. Following particulars are made available :

MRP printed on the package is ₹ 10,894 per unit. The price is inclusive of excise duty of 14% and education and higher education cess at the currently applicable rates as per the Finance Act, 2008.

Compute the assessable value, excise duty and cess payable if it is eligible for an abatement of 38%. 5

SECTION-B

VII. What are the areas of determination for which the principles have been formulated by CST Act ? 15

VIII. Define Dealer. How a dealer can be registered under CST ? What are the benefits of Voluntary Registration under CST Act ? 15

IX. What are the different types of duties levied and collected on imported goods ? 15

X. XYZ Industries Ltd, has imported a machine by air from United States, Bill of Entry is presented on 18.7.2011. However, entry inwards is granted on 7.8.2011.

The relevant details of the transactions are provided as follows :

C/F value of machine imported \$ 13,000

Air Freight paid \$ 2,800

Insurance charges paid \$ 200

Rate of Exchange as announced by :

	<u>As on 18.07.2011</u>	<u>As on 7.08.2011</u>
CBEC	1 US \$ = ₹ 46	1 US \$ = ₹ 45.80
RBI	1 US \$ = ₹ 46.10	1 US \$ = ₹ 46.10

Calculate the assessable value (in rupees) for the purposes of Levy of customs duty. 15

SECTION-C

XI. What is Service Tax ? Briefly discuss the salient features of Service Tax. 15

XII. Explain various methods of valuation of excisable goods for the purpose of charging excise duty. 15

XIII. Write a note on CESTAT. Explain the procedure for filing an appeal to the Appellate Tribunal. 15

XIV. (a) A Ltd. has got a contract from B Ltd. for supply of machine. The details are as under :

	₹
Price of machine (net of duty and taxes)	5,45,000
Erection and Installation expenses	3,500
Normal packing charges	20,000
Design and Drawing charges	60,000
Sales tax 4%	
Excise Duty 12%	
Cash discount (if full payment is received before despatch of goods)	15,000
Accessories supplied with goods (Optional)	10,000
Cost of loading (not charged separately)	3,500

B. Ltd. has made all the payment before delivery. Compute the Assessable value and duty payable. Give explanations wherever necessary. 10

(b) A Ltd. is a manufacturer of product Z. Assessee has manufactured 2,000 pieces with invoice price of ₹ 500 per piece.

He offers 20% discount to wholesalers. During the year, he sold :

- (i) 1000 pieces in wholesale
- (ii) 600 pieces in retail
- (iii) 100 pieces were distributed as free sample
- (iv) Bal. 300 pieces were in stock.

Rate of Excise Duty 12%

Cost of production = ₹ 100

27/4/13

(i) Printed Pages : 2 Roll No.

(ii) Questions : 9 Sub. Code :

0	8	3	4
---	---	---	---

Exam. Code :

1	1	5
---	---	---

B.Com. (Hons.) 2nd Year

1043

ELECTRONIC COMMERCE (E-Commerce)

Paper : I : Fundamentals of E-Commerce

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- (i) Attempt any **four** questions from Section-A. Each question carries 5 marks.

(ii) Attempt any **two** questions from Section-B. Each question carries 15 marks.

(iii) Attempt any **two** questions from Section-C. Each question carries 15 marks.

SECTION—A

I. Attempt any **four** questions from this section :

- Differentiate between e-commerce and e-business.
- Write a short note on growth of e-commerce in India.
- Explain the meaning of Payment gateway.
- What is C2C e-commerce ?
- Describe e-business Model.
- Differentiate between credit card and debit card.

0834/BXY-46202

[Turn over

SECTION—B

- II. What do you mean by digital signatures ? Discuss the significance of digital signature in the era of e-commerce.
- III. What is EDI ? Discuss various types of EDI.
- IV. What is e-commerce ? Discuss the benefits of e-commerce over traditional commerce.
- V. Discuss the legal environment of e-commerce in India.

SECTION—C

- VI. Define B2C and B2B e-commerce. How are they different from each other ? Discuss in detail various features of B2C e-commerce.
- VII. What is e-retailing ? Discuss various securities concern in e-retailing.
- VIII. Explain electronic payment system. Discuss different types of electronic payment systems.
- IX. What is online privacy ? Discuss the impact of online privacy on consumer protection.

27/4/13
(i) Printed Pages : 2 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	3	2
---	---	---	---

Exam. Code :

1	1	5
---	---	---

B.Com. (Hons.) 2nd Year

1043

BUSINESS FINANCE & ACCOUNTING

Paper : I : Financial Management.

Time Allowed : Three Hours] [Maximum Marks : 80

Note :- Attempt any **four** questions from section A, **two** questions from Section B and **two** questions from Section C.

SECTION—A

- I. What is Trading on Equity ?
- II. What are the reasons for Time Preference for Money ?
- III. Write a note on Earnings Capitalisation Model.
- IV. Write a note on factoring.
- V. Write a note on Economic Order Quantity.
- VI. What are major types of mergers ? 4×5=20

0832/BXY-46183

[Turn over

SECTION-B

- VII. "Maximisation of Profits is regarded as the proper objective of investment decision, but it is not as exclusive as maximising shareholders wealth." Comment. 15
- VIII. Explain in detail the method of valuation of an equity share. 15
- IX. Discuss the various techniques employed to adjust the time value of money. 15
- X. What do you understand by financial decisions ? What are various financial decisions ? 15

SECTION-C

- XI. What do you mean by Cash Management ? Discuss Cash Management Models. 15
- XII. Define the term 'Reserves' and explain various types of reserves. 15
- XIII. What do you understand by leasing ? State its advantages and limitations. 15
- XIV. Under what circumstances may NPV and IRR give conflicting recommendations ? Which criteria should be followed in such circumstances and why ? 15

3/9/13
(i) Printed Pages : 2

Roll No.

(ii) Questions : 14

Sub. Code :

0	8	2	1
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

FUNCTIONAL MANAGEMENT

Paper : I

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- (i) Attempt any **four** questions from Section A and **two** questions each from Section B and C.

(ii) Answers carry maximum marks : 5 marks each in Section A and 15 marks each in Section B and C.

SECTION—A

1. Explain the role of internet in advertisement world.
2. How do you propose to devise a strategy to counter global slowdown ?
3. Most of the companies/business get goods produced (outsourced) from China. Do you think still they need production planning and control ? Discuss.
4. Define manpower planning and its advantages.
5. What is collective bargaining ? Discuss its relevance in contract labour supply.

0821/BXY-46173

[Turn over

6. Discuss the different sources of recruitment.

SECTION—B

7. What is meant by quality of work life ? Discuss the different methods /measures to improve the quality of work life. Also discuss the impact of quality on cost of sales.
8. Discuss the different methods of wage payment. Which of these methods is best and why ?
9. What is TQM ? Discuss the various stages of improving quality. Do you think TQM applies to service sector ?
10. What is production control ? Discuss the various techniques of production control.

SECTION—C

11. Discuss the changing functions of marketing in a modern world.
12. "All business are shifting from print media to e-media for advertisement." Discuss the statement and illustrate your answer with examples from real world.
13. Define strategy. Discuss the different types of strategies which are followed by global leaders.
14. Write a critical note on the global issues in strategic management.

8/4/13
(i) Printed Pages : 7 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	2	2
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

MANAGEMENT ACCOUNTING AND BUSINESS FINANCE

Paper : II

Time Allowed : Three Hours] [Maximum Marks : 80

Note :- There are **three** Sections A, B, C. Attempt **four** questions from Section A of 5 marks each, **two** questions from Section B of 15 marks each and **two** questions from Section C of 15 marks each.

SECTION—A

- I. What do you mean by Common Size Statement Analysis ?
- II. What do you mean by Social Accounting ?
- III. Explain the concept of Responsibility Accounting.
- IV. A firm has sold goods worth Rs. 3,00,000 with a gross profit margin of 20%. The stock at the beginning and at the end of the year was Rs. 35,000 and Rs. 45,000 respectively. What is the inventory turnover ratio ?

V. A 7-year Rs. 100 debentures of a firm can be sold for a net profit of Rs. 97.75. The coupon rate of interest is 15 per cent per year, and bond will be redeemed at 5% premium on maturity. The firm's tax rate is 55 per cent. Compute the after-tax cost of debenture.

VI. The following is the capital structure and component cost of various sources of finance of a firm.

Source of finance	Amount(Rs.)	Cost(%)
Equity share capital	4,50,000	18
Retained Earnings	1,50,000	18
Preference Share Capital	1,00,000	11
Debt	3,00,000	8
	<u>10,00,000</u>	

Calculate the weighted average cost of capital.

SECTION—B

VII. "Management accounting is the presentation of accounting information in such a way as to assist the management in the creation of policy, and in the day to day operation of an undertaking." Elucidate.

VIII. What is the importance of ratio analysis ? Briefly discuss the importance of the following ratios :

- (i) Liquidity ratio
- (ii) Debt equity ratio
- (iii) Stock turnover ratio
- (iv) Ratio of debtors to turnover.

IX. Using the following information, complete the balance sheet given below:

Total Debt to net worth : 0.5 to 1

Turnover of total assets : 2

(Based on year-end

sales figures)

Gross Profit : 30%

Average Collection Period

(Based on 360 days a year) : 40 days

Inventory Turnover (Based on

cost of goods sold and year

end inventory) : 3 times

Acid test ratio : 0.75 to 1.

Balance Sheet

	(Rs.)		(Rs.)
Cash	-----	Notes and Accounts	
Accounts Receivable	-----	Payable	-----
Inventory	-----	Common stock	2,00,000
Plant and equipment	-----	Retained earnings	3,00,000
Total		Total	

X. The following are the balance sheets of AB Ltd. as on 31st December, previous year and current year :

Liabilities	Previous year (Rs.)	Current year (Rs.)	Assets	Previous year (Rs.)	Current year (Rs.)
Shareholder's funds :			Fixed Assets :		
Paid-up Capital	2,20,000	2,70,000	Property	1,48,500	1,44,250
Reserves	30,000	40,000	Machinery	1,12,950	1,26,200
Profit & Loss a/c	39,690	41,220	Goodwill	—	10,000
Current Liabilities :			Current Assets :		
Creditors	39,000	41,660	Stock	1,10,000	92,000
Bill payable	33,790	11,000	Trade debtors	86,160	69,430
Bank overdraft	60,000	—	Cash and Bank	1,500	11,000
Provision for taxation	40,000	50,000	Pre-payments	3,370	1,000
	4,62,480	4,53,880		4,62,480	4,53,880

During the current year ended 31st December, a dividend of Rs. 26,000 was paid and the assets of another company were purchased for Rs. 50,000 payable in fully paid up shares.

Such assets purchased were :

Stock Rs. 21,640; Machinery Rs. 18,360; and Goodwill Rs. 10,000. In addition, plant at a cost of Rs. 5,650 was purchased during the year. The following depreciation was written off during the year :

On property, Rs. 4,250 and on machinery Rs. 10,760.

Income tax during the year amounting to Rs. 28,770 was charged to provision for taxation. Net profit for the year before tax was Rs. 76,300.

Prepare statement of changes in financial position on total funds basis. Also prepare a schedule of changes in working capital.

SECTION—C

- XI. What do you understand by finance function ? Discuss objectives and scope of finance function.
- XII. What do you mean by stability of dividend policy ? Discuss various factors that influence the dividend policy of a firm.
- XIII. An engineering company is considering its working capital investment for next year. Estimated fixed assets and current liabilities for the next year are respectively Rs. 2.60 Crore and Rs. 2.34 Crore. Sales and earnings before interest and taxes (EBIT) depend on current assets-particularly inventories and book debts—investment.

The company is examining the following alternative working capital policies :

Working Capital Policy	Investment in Current assets (Rs. in crore)	Estimated Sales (Rs. in crore)	EBIT (Rs. in crore)
Conservative	4.50	12.30	1.23
Moderate	3.90	11.50	1.15
Aggressive	2.60	10.00	1.00

You are required to calculate the following for each policy : (a) rate of return on total assets, (b) net working capital position, (c) current ratio, and (d) current asset to fixed asset ratio. Also discuss the return-risk trade offs of the three policies.

XIV. A company is considering the following investment projects :

Project	Cash Flows (Rs.)			
	C_0	C_1	C_2	C_3
A	-10000	+10000	—	—
B	-10000	+7500	+7500	—
C	-10000	+2000	+4000	+12000
D	-10000	+10000	+3000	+3000

(a) Rank the projects according to each of the following methods :

(i) Payback period

(ii) Accounting rate of return

(iii) Net Present Value—at 10% discount rate.

You may use the following table :

Year	1	2	3	4
PV factor at 10%	0.909	0.826	0.751	0.683

(b) Assuming the projects are independent, which one should be accepted ?

(c) If the projects are mutually exclusive, which project is the best ?

(i) Printed Pages : 2

27/9/13

Roll No.

(ii) Questions : 14

Sub. Code :

0	8	4	4
---	---	---	---

Exam. Code :

1	1	6
---	---	---

B.Com. (Hons.) 3rd Year

1043

ELECTRONICS COMMERCE (E-Commerce)

Paper : II : Business Applications of E-Commerce

Time Allowed : Three Hours]

[Maximum Marks : 80

- Note :-** (i) Attempt any **four** questions from Section-A. Each question carries 5 marks.
- (ii) Attempt any **two** questions from Section B. Each question carries 15 marks.
- (iii) Attempt any **two** questions from Section C. Each question carries 15 marks.

SECTION—A

- I. Discuss the benefits of buying and selling products or services over electronic systems.
- II. Discuss the impact of e-commerce on markets and retailing.
- III. Discuss the security concerns in e-marketing.
- IV. Discuss the benefits and limitations of virtual organisations.
- V. Discuss the impact of e-commerce on financial services.

0844/BXY-46187

[Turn over

VI. Discuss the economic impact of e-commerce on India.

SECTION—B

VII. Discuss components of legal environment of e-commerce in India.

VIII. Elaborate applications of e-commerce in day to day life.

IX. Discuss the impact of internet marketing on advertising and branding.

X. Write notes on :

- (i) Traditional marketing vs Internet marketing.
- (ii) B to B applications of e-commerce.

SECTION—C

XI. Discuss the organisation structures being used by organisations in different industries in India. Give illustrations to substantiate your answer.

XII. 'The use of e-commerce in health industries in India has not been very much' . Do you agree ? Discuss.

XIII. Discuss the opportunities in e-commerce in India. Do you think future of e-commerce in India is bright ?

XIV. Write notes on :

- (i) e-commerce and entertainment industry.
- (ii) Recent trends in e-commerce.

(i) Printed Pages : 4

27/11/13
Roll No.

(ii) Questions : 14

Sub. Code :

0	8	4	2
---	---	---	---

Exam. Code :

1	1	6
---	---	---

B.Com. (Hons.) 3rd Year

1043

BUSINESS FINANCE AND ACCOUNTING

Paper : II : Accounting Theory and Corporation Finance

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :-(i) The Paper is divided into 3 Sections A, B and C.

(ii) Attempt **four** questions from Section A. Each question carries 5 marks.

(iii) Attempt **two** questions each from Section B and C. Each question carries 15 marks.

SECTION—A

1. Explain the concepts of Prudence and Materiality.
2. What is the importance of financial reporting ?
3. Explain Historical Cost Method of Valuation of Human resources.
4. What is the need of listing securities ?

0842/BXY-46185

1

[Turn over

5. Explain the term 'Venture Capital'.
6. Explain Screenbased Trading.

SECTION-B

7. Over a period of time, so many Theories of Accounting have been promoted and developed. What was the need for proposing different theories ? Is there a theory which is universally acceptable ? Explain in brief.
8. Compare and contrast USA and UK with regard to procedure for establishing Accounting Standards. What are the difficulties faced by standard setters in establishing the standards.
9. Explain sustainable growth. Does the relationship between strategic corporate planning and financial planning help the company in achieving sustainable growth.
10. Explain in brief the contents of AS-17 in relation to segment reporting.

SECTION-C

11. What are the indicators of social desirability of the project ?
Explain the meaning of Social Accounting by describing the benefits of social accounting to various sections.
12. "Capital budgeting is long term planning for making and financing proposed capital outlay." Explain what are the limitations of capital budgeting.
13. How would you classify the security buyers ? What are the different methods of marketing corporate securities ?
14. ABC Ltd. has received an offer to either purchase a building for Rs. 4 Lakhs or take it on lease for an annual rent of Rs. 40,000. Cost composition of the building includes Rs. 40000 for land. If the building is purchased, renovation will cost another Rs. 60,000. However, if the building is leased, ABC Ltd has agreed to pay the property taxes and insurance and make necessary repairs. It is estimated that annual cost will be as follows :
- Repairs and Maintenance - Rs. 12,000
Property Tax-Rs. 8,000
Insurance @ 1.11% (rounded of to nearest 10) to be calculated on the value before renovation and is expected to remain constant at that level.

The building has an estimated life of 20 years and straight line method of depreciation is to be adopted. The salvage value would be equal to demolition cost.

The amount required to purchase and remodel the building will yield 8% Interest free of tax invested in good marketable securities.

You are required to prepare a statement showing the annual saving or extra cost involved if the building is purchased as compared to leasing.

(i) Printed Pages : 7 ^{11/4/13} Roll No.

(ii) Questions : 14 Sub. Code :

0	8	2	3
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

DIRECT TAX LAWS

Paper : III

Time Allowed : Three Hours] [Maximum Marks : 80

Note :- There are **three** Sections A, B and C. Attempt **four** questions from Section A of 5 marks each. **Two** questions each from Section B and C of 15 marks each.

SECTION-A

- I. Define the terms 'Previous Year' and 'Assessment Year'. Under what circumstances income of a person can be assessed in same year in which it is earned ? 5
- II. Write short note on deemed incomes. 5
- III. What are the powers of the Commissioner of Income Tax in regard to search and seizure ? 5
- IV. Find out the income taxable under the head 'Income from Other Sources' for the Assessment Year 2012-13 from following particulars of Mr. X :
 - (a) ₹ 63,000, 10% (Tax-Free) Debentures of a Company (listed).

0823/BXY-46175

1

[Turn over

- (b) Winning from lottery (net) ₹ 70,000. Cost of lottery ticket was ₹ 1,000.
- (c) Family pension received ₹ 48,000.
- (d) ₹ 9,000 received as dividend from a foreign company.
- (e) Interest received on Punjab Government Loan ₹ 20,000.

5

V. X acquired a building on 01-11-1976 for ₹ 3,00,000. He incurred expenditure on repair of building for ₹ 7,000 on 01-05-1980 and ₹ 11,000 on 01-04-1990. He constructed a room on the first floor on 01-12-2009 incurring an expenditure of ₹ 50,000. He sells the building for ₹ 26,50,000 on 23-03-2012 and paid ₹ 50,000 as selling commission. Compute the capital gain for the previous year 2011-12 assuming that the Fair Market value of the asset as on 01-04-1981 is ₹ 7,00,000. Cost Inflation Index for 1981-82, 1990-91, 2009-10 and 2011-12 is 100, 182, 632 and 785 respectively.

5

VI. Calculate taxable profit of the assessee for the assessment year 2012-13 from the particulars given below :

Profit for the previous year 2011-12 (Before charging the following amounts) – ₹ 2,60,000.

- (a) Amount given to Punjab University for research in the field of Social Sciences ₹ 20,000
- (b) Cost of Land purchased for construction of Research Lab ₹ 1,00,000

- (c) Cost of Building and Plant and Machinery for Research ₹ 3,50,000
- (d) Amount given as salary to staff engaged in research (relating to a field not related to assessee's own business) during 2011-12 (Business started on 1-4-2011) ₹ 30,000
- (e) Salary given to staff engaged in research within the premises during 2011-12 ₹ 60,000
- 5

SECTION-B

VII. Mr. Rajesh Kapoor retires from service with Thapar Industries Ltd. (Covered under Payment of Gratuity Act) on 1st September, 2011, after putting in 19 years and 2 months service. Compute his salary income from the following information for the assessment year 2012-13 :

- (a) Basic pay – ₹ 35,000 p.m.
- (b) D.A. @ 27% of Basic Pay (40% enters into service benefits).
- (c) Commission @ 2% on sales effected during the period at ₹ 4,00,000.
- (d) Gratuity ₹ 2,80,000.
- (e) Rent free house was also provided till retirement in a city with approximate population of 22 lacs.

- (f) He was also enjoying the facility of a Maruti Alto Car provided by employer which he drives himself and uses it for official and personal purposes.
- (g) He also got ₹ 1,20,000 as leave encashment for the period before retirement.
- (h) Employer's contribution to RPF is ₹ 3,000 p.m. Mr. Rajesh also contributes the same amount. Interest credited to PF @ 9.75% is ₹ 9,750.
- (i) He also got ₹ 4,57,000 as maturity amount of PF on retirement.
- (j) His pension is fixed @ ₹ 12,000 p.m. He commutes 40% of his pension from 1st February, 2012 and receives ₹ 1,80,000. His salary and pension become due on last date of the month. 15

VIII. Mr. Z submits the following information for A.Y. 2012-13 in respect of his property at Delhi :

- (a) Fair Rental value – ₹ 3,00,000. Municipal Value – ₹ 3,10,000. Standard Rent – ₹ 3,50,000. Actual Rent – ₹ 6,00,000.
- (b) Unrealised rent for the previous year 2011-12 – ₹ 50,000.
- (c) Municipal Taxes paid – ₹ 50,000 (Out of which ₹ 10,000 paid by tenant).
- (d) Expenditure on repairs – ₹ 40,000.
- (e) Insurance Premium – ₹ 10,000.

- (f) Interest on loan against the property utilised for construction of new property – ₹ 20,000.
- (g) The property remained vacant for the period of 3 months during the previous year 2011-12.

Compute income under the head 'Income from House Property' for Assessment Year 2012-13. 15

IX. Discuss the exemptions regarding capital gains under Income Tax Act, 1961. 15

X. What are the provisions relating to deduction from Gross Total Income in respect of donations to certain funds, charitable institutions etc. under Section 80 G of Income Tax Act, 1961 ? 15

SECTION-C

XI. What do you understand by the concept of deemed owner of the asset ? State the circumstances under which assets of other persons are included in the net wealth of the individual. 15

XII. Explain the procedure regarding assessment with special reference to summary procedure i.e. completion of assessment under Section 143(2). 15

XIII. M/s. XYZ and Sons (HUF), with its Karta Mr. X, has the following incomes for the year 2011-12 :

	₹
(a) Profit from family business (Before debiting X's remuneration)	2,50,000
(b) Share of Income from a firm M/s : ABC and Co., wherein HUF is a partner through its karta Mr. X	50,000
(c) Income from ancestral house (Let out)	80,000
(d) Interest on securities, bank fixed deposits, etc.	23,000
(e) Interest on Saving Bank account	12,000
(f) Interest on PPF a/c	10,000
(g) Long-term capital gain	1,60,000
(h) Gifts from relatives of coparceners (not members of HUF)	72,000
(i) Gifts from other persons	21,000

The HUF has invested ₹ 80,000 in its PPF Account, paid ₹ 20,000 as Life Insurance premium and ₹ 18,000 towards insurance premium on health of its members (all below 60 years). The HUF has also invested ₹ 1,20,000 in NHAI bonds and has paid ₹ 36,000 to Mr. X as remuneration for managing the family business. Compute the taxable income and tax liability of HUF for A.Y. 2012-13.

15

XIV. The net profit of a partnership firm (Assessed under Section 184) for the previous year 2011-12 is ₹ 52,000 after providing interest and salary to partners. The firm has two working partners sharing profits and losses equally as per the partnership deed. Both partners draw a remuneration of ₹ 1,80,000 each. In respect of their total Capital Contribution of ₹ 8,00,000 the partners get interest @ 15% p.a. thereon amounting to ₹ 1,20,000.

You are required to compute the total income and total tax payable by the firm as well as by the partners for the assessment year 2012-13.

15

16/4/13

(i) Printed Pages : 2

Roll No.

(ii) Questions : 14

Sub. Code :

0	8	2	4
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

INDIAN ECONOMY

Paper : IV

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- (i) Attempt **four** questions from Section A. Each question carries 5 marks.

(ii) Attempt **two** questions each from Section B and C respectively. Each question carries 15 marks.

SECTION-A

1. Write non-economic determinants of economic development.
2. Explain the objectives of Indian population policy.
3. Explain any five problems of sugar industry.
4. Why rural indebtedness is increasing in agricultural states ?
5. Distinguish between inter-regional and international trade.
6. Explain various internal sources for financing investment in India.

4×5=20

0824/BXY-46176

[Turn over

SECTION-B

7. What are the causes of low national income in India ? Give various suggestions to raise it. 15
8. Is population growth a stimulant or hindrance for economic development ? Evaluate. 15
9. Explain the need for agricultural finance in respect of India. Give a detail of financial assistance provided by institutional sources. 15
10. Define underdeveloped economy. Explain the basic factors responsible for underdevelopment. 15

SECTION-C

11. Discuss the importance of large scale industries in India. What are problems of large scale industries ? 15
12. Explain in detail the main features of India's foreign trade. 15
13. Explain the achievements and failures of economic planning in India. 15
14. Discuss the problems and issues in Indian Railways. What remedies you will suggest ? 15

(i) Printed Pages : 2

20/4/13
Roll No.

(ii) Questions : 9

Sub. Code :

0	8	2	5
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

ENTREPRENEURSHIP AND SMALL BUSINESS

Paper : V

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- Section A attempt any **four** questions out of **six**. Section B and Section C contain **four** questions each. Attempt any **two** from each. Each question of Section A carries 5 marks and each question of Section B and Section C carries 15 marks.

SECTION-A

Note :- Attempt any **four** questions. Each question carries 5 marks.

I. Explain the following :

- (1) Horizontal and vertical Diversification
- (2) Market segmentation
- (3) Role of NIESBUD
- (4) Growth strategies
- (5) Fabian entrepreneur and drone entrepreneur.
- (6) Innovation and Creativity.

SECTION-B

Note :- Attempt any **two** questions.

II. Explain briefly the theories of Entrepreneurship.

0825/BXY-46177

[Turn over

- III. Explain the problems faced by Women Entrepreneur. Also discuss the leading women entrepreneurs in India.
- IV. How will an entrepreneur prepare a business plan for his business ?
- V. Explain the steps taken by an entrepreneur in decision making process.

SECTION-C

Note :- Attempt any two questions.

- VI. Explain the assistance given by an NGO for promoting small business.
- VII. "Small Business is a seed bud of Entrepreneurship." Discuss.
- VIII. Discuss the basic requirements regarding registration of a SSI Unit. What are the exemptions available to them ?
- IX. Explain the contribution of Commercial Banks in promoting small business.

(i) Printed Pages : 4 2574173 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	2	7
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

OPERATIONS RESEARCH

Paper : VI : Opt. (ii)

Time Allowed : Three Hours] [Maximum Marks : 80

Note :- Attempt four questions from Section A and two questions from Section B and two questions from Section C.

SECTION-A

I. Write a detailed note on the role of operations research models in decision making. 5

II. What do you understand by optimal allocation of resources ? 5

III. Write the Primal of the following Dual :

$$\text{Mini } Z = 10y_1 + 8y_2$$

$$\text{s.t. } y_1 + 2y_2 \geq 5$$

$$2y_1 - y_2 \geq 12$$

$$y_1 + 3y_2 \geq 4$$

$$y_1 \geq 0, y_2 \text{ unrestricted in sign.} \quad 5$$

IV. Solve the following salesman problem given by the following data :

$$C_{12} = 20, C_{13} = 4, C_{14} = 10, C_{23} = 5, C_{34} = 6, C_{25} = 10, \\ C_{35} = 6, C_{45} = 20.$$

Where $C_{ij} = C_{ji}$ and there is no route between cities i and j if a value of C_{ij} is not known. 5

0827/BXY-46179

1

[Turn over

V. Solve the following game graphically. Pay off matrix for player A is given :

	a ₁	a ₂	a ₃	a ₄
b ₁	-7	7	-4	8
b ₂	6	-4	-2	-6

5

VI. Using graphic method calculate the minimum time needed to process the following jobs :

	A	B	C	D
Job 1	4	6	7	3
Job 2	4	7	5	8

Technological order	Job 1	A	B	C	D
	Job 2	D	B	A	C

5

SECTION-B

VII. What do the co-efficients within a simplex table are represent ? Why is it necessary to compute a new set of co-efficients for each table in the analysis ?

15

VIII. Solve the following transportation problem

	To					
From		D ₁	D ₂	D ₃	D ₄	Available
	S ₁	4	3	1	2	80
	S ₂	5	2	3	4	-60
	S ₃	3	5	6	3	40
	Requirement	50	60	20	50	180

15

IX. A solicitor firm employs typists on hourly piece rate basis for their daily work. There are five typists for service and their charges and speeds are different. According to an earlier understanding only one job is given to one typist and if time taken are in fractions

then fractions are ignored. Find the least cost allocation for the data on below :

Typist	Rate per hour (Rs.)	No. of Pages per hour Type	Job	No. of Pages
A	5	12	P	199
B	6	14	Q	175
C	3	8	R	145
D	4	10	S	298
E	4	11	T	178

15

X. $\text{Max } Z = 3x_1 + 2x_2 + x_3$
s.t. $-3x_1 + 2x_2 + 2x_3 + A_1 + 0A_2 = 8$
 $-3x_1 + 4x_2 + x_3 + 0A_1 + A_2 = 7$
whereas $x_1, x_2, x_3, A_1, A_2 \geq 0$. 15

SECTION-C

- XI. (a) State the circumstances where CPM is a better technique of project analysis than PERT. 8
- (b) Derive economic lot size formula when no shortages are permissible. 7

XII. For a project consisting of nine activities the following data are available :

Job	Normal		Crash	
	Duration	Cost (Rs.)	Duration	Cost (Rs.)
1-2	5	500	3	800
1-3	7	700	4	1150
1-4	6	900	5	1000

0827/BXY-46179

3

[Turn over

Job	Normal		Crash	
	Duration	Cost (Rs.)	Duration	Cost (Rs.)
2-3	5	1000	3	1400
2-5	4	800	3	1050
3-4	8	800	4	1200
4-5	1	1000	1	1000
4-6	5	1000	5	1000
5-6	4	1200	3	1600

Project duration (Days)	25	24	23	22	21	20	19	18	17	16	15
Fixed Cost (Rs.)	2500	2300	2100	1900	1700	1500	1300	1100	900	700	500

Find out the optimal duration for the completion of the project.

15

XIII. Solve the following Game by equal Gain method :

		(Y)	
		I	II
(X)	I	4	1
	II	2	3

15

XIV. Compute the Production Lot size from the following information :

Rate of Production (Per annum) = 9800

Demand (Per annum) = 4900

Set up cost = Rs. 50

Holding cost = Rs. 100 per unit per year

15

25/4/13

(i) Printed Pages : 3 Roll No.

(ii) Questions : 14 Sub. Code :

0	8	2	8
---	---	---	---

Exam. Code :

1	1	4
---	---	---

B.Com. 3rd Year

1043

ORGANISATIONAL BEHAVIOUR

Paper : VI Opt. (iii)

Time Allowed : Three Hours]

[Maximum Marks : 80

Note :- Attempt any **four** questions from Section—A and **two** questions each from Section B and C.

SECTION—A

Attempt any **four** questions. Each question carries 5 marks.

1. Differentiate between Goal distortion and Goal Succession.
2. Explain Max Weber's Bureaucratic Model.
3. Features of Organisational Development, explain.
4. Halo Effect – explain.
5. Difference between delegation and decentralisation.

6. Explain Likert's Model of effectiveness. 4×5=20

SECTION-B

Attempt any **two** questions carrying 15 marks each.

7. What do you mean by organisational structure and explain its various types.
8. Explain in detail the various theories of personality.
9. What do you mean by individual behaviour? Explain the role of values and attitudes in determining organisational success.
10. "Leadership is situational". Do you agree with this statement? Explain in brief the various theories of Leadership. 2×15=30

SECTION-C

Attempt any **two** questions carrying 15 marks each.

11. Explain the dysfunctions of organisational politics. How a manager can effectively handle the organisational politics?
12. What is stress and what are its sources? Explain the impact of stress on performance.

13. What do you mean by organisational development techniques and what are the major OD techniques ?
14. Define Organisational Culture. Discuss its characteristics and dimensions. 2×15=30